

Latest information regarding the  
**B2E Finance Transformation**  
Service Offering



# FINANCE TRANSFORMATION

A fundamental change in how the finance function operates to achieve a significant improvement in current performance by delivering services that better meet the needs of the business

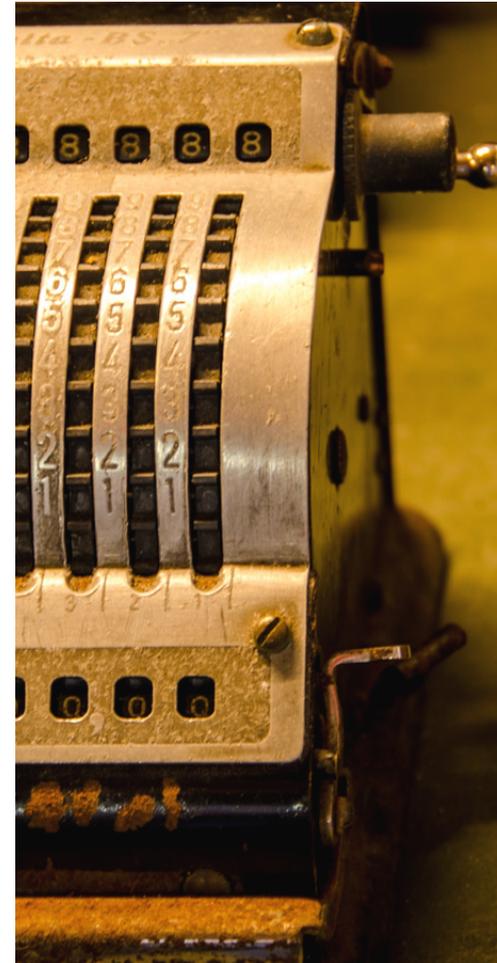
**Principal: Mike Thompson**

# FINANCE TRANSFORMATION OVERVIEW

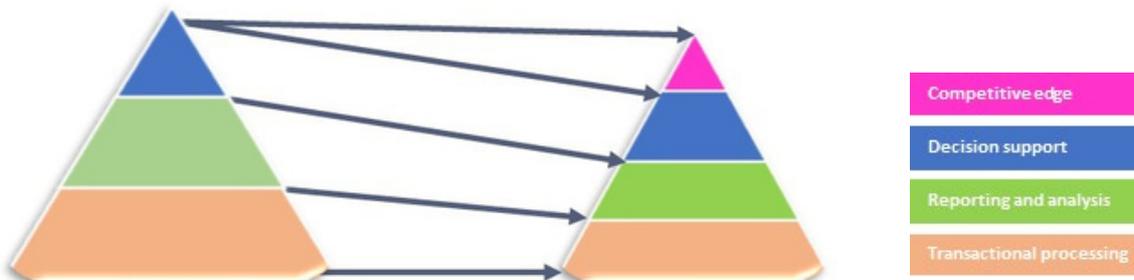
Finance Transformation has the potential to dramatically improve whole enterprise performance.

The finance function – and CFO – must transform and then continue to evolve and adapt to be the Finance Strategic Business Partner supporting the wider business enterprise in a changing business climate. A successful Finance Transformation is culturally aligned, improves effectiveness, delivers efficiency and creates a finance function capable of evolving to address new business challenges. B2E Consulting has a wealth of finance transformation expertise gained over many years working with Blue Chip companies on large and complex finance transformation programmes.

Our consultants have experience in strategy, design, development and implementation across all functional areas of finance ensuring that the transformation is embedded in the enterprise. We understand the whole spectrum from transactional (including Order to Cash (O2C), Procure to Pay (P2P) and Record to Report (R2R)) to value added (including Financial Planning & Assurance (FP&A) and Commercial Support).



## Finance Strategic Business Partner



*From reporting the past to enabling the future...*

## TYPICAL CHALLENGES

Understanding the digital investment needed across the finance organisation does not guarantee success and positive return on investment (ROI).

Before investing in digital technologies within finance, companies, particularly those that are large and decentralised, should address any operational, organisational and process impacts that might limit the effectiveness and value of digital transformation. An inefficient cash collections process for example that is automated through Robotics Process Automation (RPA) will create many challenges and risks to delivery operations. Understanding the operational needs and risks, and the competitive opportunities that the automation will bring will ensure success, improve engagement and acceptance in the enterprise and embed improvements.

Having well-defined lean finance processes and a finance organisation that has a good understanding of digital technologies is a critical component of maximising value from digital finance transformation design and implementation.

# UNIQUE SOLUTIONS

B2E Consulting places strong emphasis on lean process design helping companies to evaluate and implement industry-leading practices within the core finance operation before embarking on digital transformation.

Any enhancements to the core finance functions are fully documented with estimated costs, timescales, risks & mitigation and built into the project plan.

The next phase is to continue collaborating with the finance organisation subject matter experts on co-designing the digital finance solution opportunities. Once the digital solutions have been agreed we can help the finance organisation prioritise the various digital solutions based on a proven prioritisation methodology.

In developing the digital roadmap and detailed project plan we place a strong focus on protecting the core business and de-risking the digital programme. Throughout the implementation phase status is tracked and reported through the agreed governance process.

**Service Offerings at B2E Consulting are supported by our community of over 20,000 high calibre, expert consultants, many with Finance Transformation experience.**

Our scale means that we are able to build teams of genuine Finance Transformation experts, usually with more than 10 years relevant experience, to help support client initiatives.



Mike Thompson is a B2E Consulting Principal covering financial transformation. A commercial qualified accountant, MBA, and member (and former director) of the Association for Business Psychology,

Mike has over 20 years board level interim consulting experience gained within multi-nationals, such as NU, BT and McGraw-Hill as well as at fast paced smaller organisations in the technology sector.

Assignments include bringing rigour and clarity to financial reporting, streamlining operational performance and setting up and developing finance teams and programmes for future commercial success.



**CONSULTING**  
FUELLING TRANSFORMATION. POWERED BY EXPERTS

## Why B2E?

1. Immediate access to **high quality** consultants at significantly **lower cost**
2. We provide our services through consultants who are **employed** on the B2E payroll, eliminating IR35 impact
3. Engagement model options include **Fixed Price, Outcome Based SoWs and T&M**

A 'Challenger' consulting services company with a proprietary Community of **20,000 high-calibre** management consultants

The majority of our B2E Community have worked in Top-Tier global consultancy firms

Trusted by...



B2E Consulting has a **100% track record** of successful client delivery

**>50%**

B2E Community has 'Financial Services' experience. (>10,000 Consultants)



Since 2004, we have worked on over **880 Change and Transformation projects** including **296 Digital Transformation projects**