Latest information regarding the
B2E Enterprise Architecture
Services Overview

ENTERPRISE
ARCHITECTURE

Architecting the Enterprise
Agile ◦ Pragmatic ◦ Cost-Effective ◦
Durable ◦ Adaptable

Lead Principal: Shahid Mahmood

ENTERPRISE ARCHITECTURE OVERVIEW

B2E Consulting helps clients to envision, plan, develop, and evolve their Enterprise Architecture to achieve tangible business outcomes that activate sustainable benefits through the delivery of pragmatic, cost-effective, streamlined, and value-driven solutions.
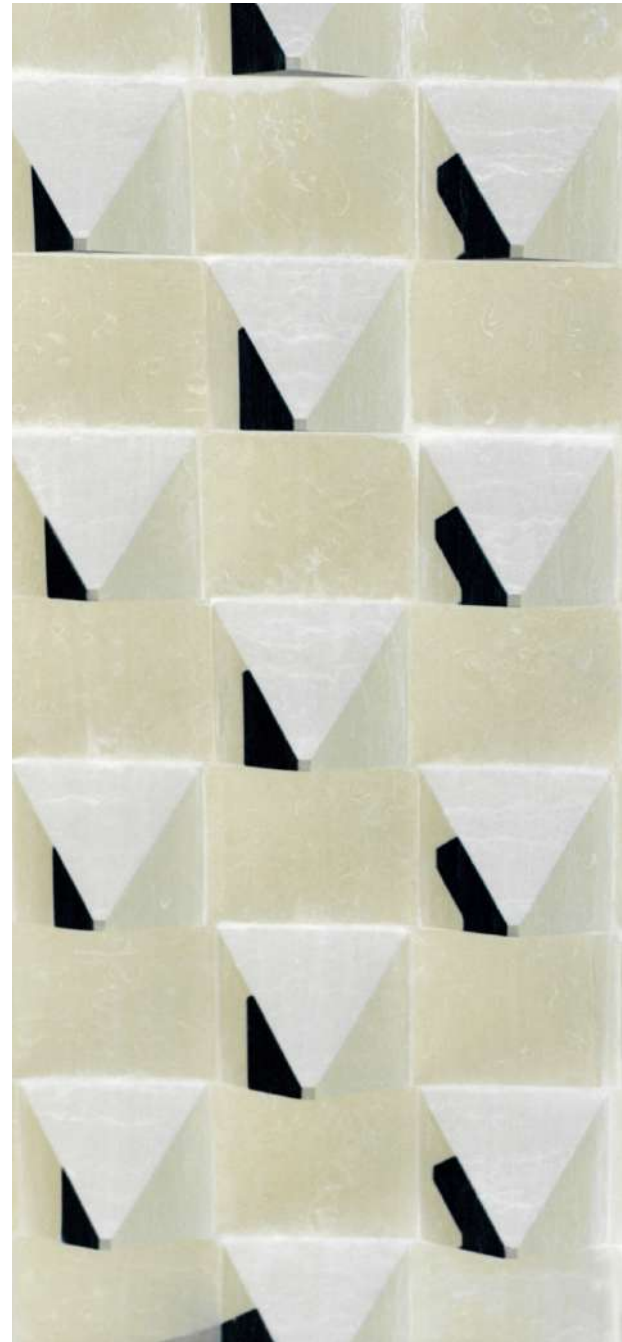**In essence, we help Architect the Enterprise.**

B2E adopts industry best practices for work-methods, frameworks and toolkits, which are then coupled with experienced consultants to formulate tailored approaches contingent on the particular needs of a respective client.

Whether for full lifecycle or at any phase, B2E's consultants relentlessly work in partnership with clients to develop and deliver Architectures, Solutions and Services that add value while concurrently dealing with the dynamics and complexities of delivering change to varying levels within the organisation. This may be enterprise-wide transformational change at all levels or delivering change to support initiatives at function or operating division level.

B2E experts work with clients to plan and deliver unambiguous execution architectures, with roadmaps and transitional states, that organisations can use as a blueprint for the implementation success of their initiatives, programmes and projects.

To achieve this, B2E scope covers Full Lifecycle Consulting and Execution Services in Enterprise and Solution Architectures (all stages). In addition, B2E offers Full Lifecycle Support Services in the aforementioned areas as well as project delivery excellence in Solution Architecture, Engineering, and E2E Design. For more details on specific Client offerings please contact our Lead Principal – Shahid Mahmood.

To provide a managed and controlled oversight of Delivery, B2E offers an Architecture Led Modified Agile Delivery Framework that leverages Agile-DevOps best practices, without the costly overheads, with alignment and adaptation to the organisation-specific needs and ways of working. This unique customised service is subject to agreed terms and can be wrapped within a risk and reward package. B2E works closely with our internal teams, associates, and business partners to achieve this.

TYPICAL CHALLENGES

B2E appreciates that the clients' needs are inherently varied. Some may have architecturally mature organisations and others less so.

Irrespective of the situation, B2E's portfolio of Consultancy Offerings are suited to Clients of diverse needs and requirements to make key decisions related to Architecture and Delivery.

B2E's starting point is to meet with our Clients and conduct a preliminary assessment of needs/requirements. After an internal evaluation to determine the value that B2E can offer the client in meeting their objectives, a clear proposal is drafted in consultation with the client. When B2E gets invited to respond to specific requests, the same process is used to formulate the appropriate response.

B2E uses an array of internal decision support tools and employs the B2E Consulting Teams' extensive business experience, subject matter expertise, architecture prowess, and technical consulting skills to gauge how best to offer support to our clients. An engagement approach is then determined and aligned with the client's brief, whether it be based on full-service consulting, managed capability, or interim consulting models.
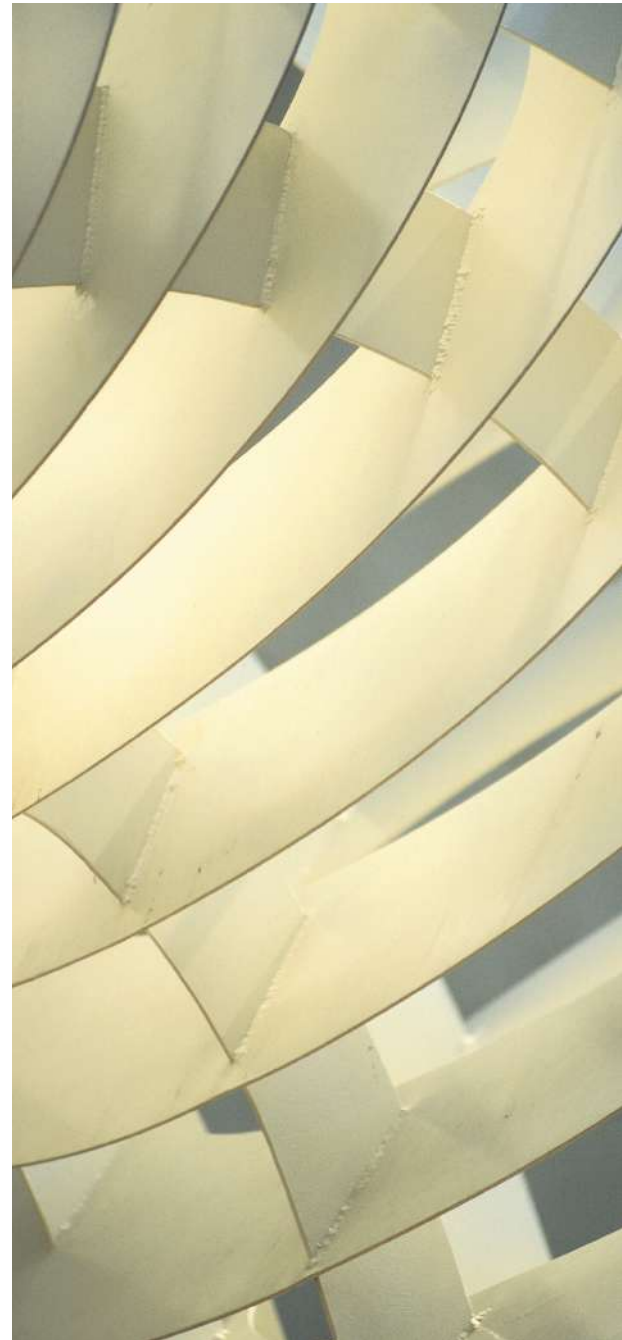
UNIQUE SOLUTIONS

B2E Consulting has professional expertise in a wide array of Frameworks and Toolkits, to offer critical insight and help clients achieve their objectives in the Architecture, Design, and Implementation Domains.

B2E also possesses professional expertise on a range of diagnostic and investigative methods and tools for collecting and analysing data. This allows cost-effective capturing, interpreting, and assimilation of the current state of the architecture and solution domains.

B2E can then use that as a foundation to formulate future state architectures and any associated transition states while taking into consideration inputs from various stakeholders in the engagement process. The deliverables from these processes can then be translated into the solution world, with correct identification of various trade-offs, optioneering, and Key Architecture and Design Decisions.

If required, B2E can also support the implementation process taking the solution design through various governance and assurance processes to successful and compliant delivery.

CLIENT CREDENTIALS

Non-profit Client:
Required, and provided with, a highly experienced Enterprise Architect to lead the implementation of a new ERP Ecosystem, covering over 80 countries worldwide.
The B2E Consultant was instrumental in vendor selection, design, and requirements gathering for the end solution, which was replacing a legacy SAP solution.

Media/Telco Client:
Required, and provided with, highly experienced End-to-End Solution and Functional Designers to implement drastic changes and solutions into their IT strategies and architecture.
This project was a mission-critical component to the clients' overall change programme and required extensive experience designing technical solutions in a multi-tiered IT infrastructure.

Utilities Client:
Required, and provided with, a highly experienced Digital Transformation Strategy, Architecture & Delivery Lead with the responsibility for translating the digital strategy into a programme blueprint and working with the Marketing and Customer Services teams to initiate and support the delivery of a new digital operating model and platform replacement for the supply retail domain.

Education Client:
Required, and provided with, a highly experienced Enterprise Solution Architect who operated under TOGAF framework, to deliver the necessary governance and strategic direction to allow the University to simplify the IT estate, address technical debt and assess the application portfolio from a continued adoption perspective.
This included the production of architecture visions, roadmaps, and technical reference models.

Shahid Mahmood is the Enterprise Architecture Lead Principal. He is an experienced Enterprise Consultant Architect, and Interim Executive. His past consulting clients are varied and range from Fortune500, FTSE 350 to SME's & disruptive start-ups.
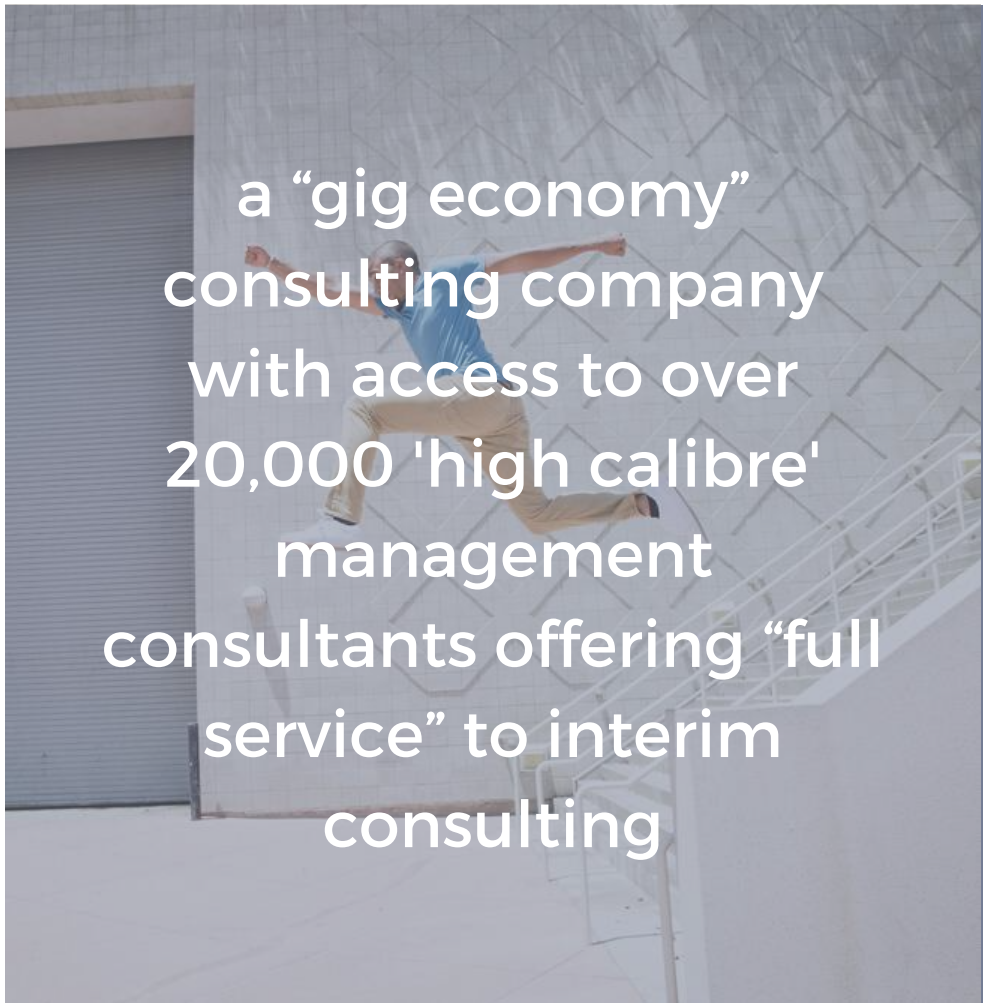
His primary focus is on Enterprise Transformation, Solutions, and Service Delivery through adoption Architecture Best Practices. He works across all industry sectors, and his modus operandi is truly global, pulling together teams across continents to deliver consistent results and value to his clients.

He has worked with Tier 1 & Tier 2 consulting and professional firms, in pivotal positions as the Client's Architect & Trusted Advisor to lead large scale business and technology-driven transformation programmes, in particular those who are embracing and seeking to disrupt by leveraging the digital economy.

Our community of over 20,000 high calibre, expert consultants allows us to select experts with enterprise architecture skills. Along with relevant industry experience, this ensures we fully understand the client's goals, content and context.

b2e

b2e CONSULTING
FUELLING TRANSFORMATION. POWERED BY EXPERTS

a "gig economy" consulting company with access to over 20,000 'high calibre' management consultants offering "full service" to interim consulting

Why B2E?

1. Immediate access to quality consultants at significantly lower cost

2. Specialist delivery through a consulting community of >20,000 experts

3. We understand transformation - our B2E team share >200 years top tier consultancy experience

The majority of our B2E Community have come from the top 10 global consultancy firms

Trusted by...

AIG
Linklaters
BAA
LV=
HSBC
Virgin media
Santander
Standard Chartered

>50%

B2E Community has 'Financial Services' experience. (>10,000 Consultants)

Since 2002, our Consultants have worked on ~700 business transformation assignments across a range of areas, technologies and business challenges

www.b2econsulting.com